



PRESS RELEASE

EMO 2021: WIKUS presents digital tools and innovative sawing solutions

At the world's leading metal industry trade show EMO in Milan from October 4 to October 9, 2021, WIKUS-Sägenfabrik Wilhelm H. Kullmann GmbH Co. KG will be exhibiting innovative product solutions and digital tools for more efficient sawing applications. Visitors to the exhibition stand in Hall 05, A12 B11 can also look forward to receiving information about the company's range of services, and to meeting the WIKUS experts face to face.

Spangenberg, 28 September 2021: – The world's leading metal industry trade show EMO will once again be opening its doors in the Italian metropolis of Milan. Over six days, visitors will be able to meet more than 700 exhibitors from over 30 countries on 110,000 square meters of exhibition space face to face (as at: July 2021). Under the motto "The magical world of the metal industry" and related key topics, visitors can learn all about the respective latest trends, exciting developments and future technologies.

With WIKUS on the way to the "digital factory"

Europe's largest saw blade manufacturer [WIKUS](https://www.wikus.de) will exhibit innovative products and digital tools for optimized sawing processes in the key area of "the digital factory", with a focus on purchasing and logistics from the customer perspective, because when it comes to procurement, digitization and automation ensure that business resources that are currently dedicated to administrative and manual processes can be utilized more efficiently.

"With our digital tools and services, we are translating our many years of experience into valuable customer benefits. WIKUS therefore successfully resolves the complexity of procurement processes with simple solutions that focus on the needs of our internationally based customers," says Michael Möller, CEO of the WIKUS Group and Sales management division, about the company's digital tools, adding: "The product portfolio presentation emphasizes our focus on the needs of our customers. We will continue to utilize our expertise, to develop needs-oriented solutions and to help our customers both with their core business as well as on the path towards digitization."

Making optimum use of resources with digital purchasing and procurement tools

WIKUS helps its customers to optimize their purchasing and ordering processes on the path towards a "digital factory". The saw blade manufacturer offers not just one but two digital tools for this area: The [band selector](#) makes it easy to quickly select the right band

saw blade. In six steps, the online tool asks the customer about their particular requirements, provides actual recommendations with regard to suitable sizes, and includes an option for obtaining an immediate quote. Once the customer has decided on a band saw blade, it can be reordered via the digital tool [WlstockIT®](#) shown at the EMO 2021. Besides the automation of ordering processes, [WlstockIT®](#) also offers overviews updated in real time, such as numbers in stock, ordering history or consumption analyses, via an online portal, thereby ensuring optimum transparency and resource-saving. Both digital tools perform administrative jobs in the purchasing and logistics area. This saves time, and therefore also money.

New high-tech cutting solutions for improved precision

With the digital tools and its comprehensive range of services, WIKUS offers its customers additional benefits that go far beyond the company's portfolio of high-quality sawing tools "made in Germany" which it continuously develops further. The portfolio highlight of the company's presentation at the EMO 2021 will be the high-performance circular saw blade [KREOS®](#). This high-tech circular saw blade sets benchmarks for cutting thin-walled pipes and moldings. Especially customers for whom a high cutting performance is particularly important, as well as high-volume, mass-cutting sawyers, benefit from characteristics such as the patented WIKUS joint technology, which is unique in this market. A well-balanced chip space geometry and a small, variable tooth pitch allow the blade to achieve a cutting performance that is up to 40% higher than that of the competition. Besides this high performer, the EMO trade show visitors can also look forward to optimizations in the bi-metal area, where the product portfolio has been designed even more application-oriented.

At the **WIKUS stand in Hall 05, A12 B11**, visitors to the EMO 2021 in Milan can experience the product and service solutions live, and also use the opportunity for face-to-face contact with the WIKUS experts between October 4 and October 9, 2021.

See the [WIKUS website](#) for more information.



Image 1: Visitors to the WIKUS EMO 2021 exhibition stand can not only look forward to meeting and talking with the WIKUS experts face to face, but also to digital services and exciting product optimizations. Source: WIKUS-Sägenfabrik



Image 2: The high-tech circular saw blade KREOS® sets benchmarks for cutting thin-walled pipes and moldings. Source: WIKUS-Sägenfabrik

About WIKUS

WIKUS – TOP QUALITY "MADE IN GERMANY"

WIKUS is one of the world market leaders in metal sawing and Europe's largest manufacturer of band saws. Customers from the steel production/trading, foundries, machine/tool making, aerospace, automotive, construction, energy, and many other industries rely on WIKUS' highly efficient solutions.

With the best input materials, state-of-the-art manufacturing processes, and ongoing quality controls, the WIKUS sawmill from Spangenberg in northern Hesse has been guaranteeing the highest standards in the production of high-tech band saw blades since 1958. At the same time, the family-run company creates significant product and technology trends in the market thanks to its innovative strength. In addition to its high-performance product range, WIKUS offers comprehensive service packages tailored to the respective product. Partner companies as well as sales and service companies worldwide offer competent, personal support on site.

WIKUS-Sägenfabrik

*Wilhelm H. Kullmann GmbH & Co. KG
Melsunger Str. 30
34286 Spangenberg
Germany*

*Tel.: +49 5663 500 0
Fax: +49 5663 500 57
info@wikus.de
www.wikus.de*

Your press contact:

*Diana Thiel
Marketing Representative*

*Tel.: +49 5663 500 109
marketing@wikus.de*