



WIKUS Founds Subsidiary in Mexico

WIKUS-Sägenfabrik Wilhelm H. Kullmann GmbH & Co. KG has established a sales and service company with assembling (VSA) for sawing tools in Mexico and South America and started operations in the first quarter of 2024.

Spangenberg, 08. February 2024: — <u>WIKUS</u>, Europe's largest band saw blade manufacturer, starts manufacturing and distributing its high-quality sawing tools and services for the Latin American market with its new subsidiary WIKUS SIERRAS CINTAS S. de R. L. De C.V. in Santiago de Querétaro, Mexico.

VSA in Mexico is an important strategic component in WIKUS' growth strategy

The new subsidiary was founded in November 2022.

At the beginning of 2024, the necessary machine equipment for cutting to length, welding, post-processing, and assembling band saw blades all the way to ready-toship products was installed. Now intensive training for the local production team will follow before production and delivery commence in February 2024.

"With the new subsidiary in Mexico, we are now able to serve our regional customers in Mexico and South America directly and provide them with even more tailored support. I look forward to continuing WIKUS' success in Mexico with my team," says Rafael Romero, Managing Director of WIKUS SIERRAS CINTAS S. de R. L. De C.V..

The interlinking of technology, production, IT, customer order production, and service providers is essential for a successful start in Mexico. "Above all, the international transfer of knowledge has proven to be valuable. Our interdisciplinary, cross-divisional project team is supporting the processes from Germany as well as locally in Mexico, for example by installing machines and training the new employees. In this way, Rafael Romero's team can benefit from the experience of the parent company and the accustomed high quality of WIKUS," says Matthias Mell, multi-project management and CE representative in process management at WIKUS.

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Image material



Image 1: The international WIKUS team, here in the new production halls, stands for the successful integration of expertise in the development of the Mexican subsidiary. Source: WIKUS-Sägenfabrik



Image 2: Rafael Romero, Managing Director of WIKUS SIERRAS CINTAS S. de R. L. De C.V. (left), and Alberto Enriquez, Chief Sales Officer, look forward to continuing WIKUS' success in Mexico with their team.





Image 3: The new year 2024 began immediately with the installation of the machine equipment, which had previously been shipped in from Germany to ensure production could begin soon. Source: WIKUS-Sägenfabrik



Image 4: A view of the exterior of the newly constructed WIKUS company building in Mexico. Source: WIKUS-Sägenfabrik

About WIKUS

WIKUS - TOP QUALITY "MADE IN GERMANY"

WIKUS is one of the world market leaders in metal sawing and Europe's largest band saw blade manufacturers. Customers from steel production/trading, foundries, machine/tool making, aerospace, automotive, construction, energy, and many other industries rely on WIKUS' highly efficient solutions.

With the best input materials, state-of-the-art production procedures, and ongoing quality controls, the WIKUS sawmill from Spangenberg in northern Hesse has been guaranteeing the highest standards in the production of high-tech band saw blades since 1958. At the same time, the family-run company creates considerable product and technology trends in the market thanks to its innovative prowess. In addition to its high-performance product range, WIKUS offers comprehensive service packages tailored to the respective product. Partner companies as well as sales and service companies worldwide offer competent, personal support on site.

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